



# ANNUAL AUDITED REPORT

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## **FORM X-17A-5** PART III

#### **FACING PAGE** Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	10-01-	-03	AND ENDING_	9-3	30-04
	N	IM/DD/YY			MM/DD/YY
A. RE	CGISTRANT	IDENTIFIC	ATION		
NAME OF BROKER-DEALER: WESTE	RN FINANCI	AL CORPORAT	TION	. [	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU	JSINESS: (Do	not use P.O. Bo	x No.)		FIRM I.D. NO.
600 B STREET SUITE 2204					
	(Ne	o. and Street)			
SAN DIEGO		CALIFORNIA		92.	101
(City)		(State)		(Zip C	ode)
NAME AND TELEPHONE NUMBER OF HOWARD B. LEVENSON	PERSON TO C	CONTACT IN R	EGARD TO THIS I	REPORT 619	r )-234 <sub>7</sub> 3235
				(Are	Code - Telephone Number
B. AC	COUNTAN	r identific	CATION		MUCESSED
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion	n is contained in	this Report*	10	DEC 0 7 2004
BLUM AND CLARK ACCOUNTANC	Y GROUP				THOMSON
	(Name – if indi	vidual, state last, fir	rst, middle name)		PIVANCIAL
3914 MURPHY CANYON ROAD S	UITE A206	SAN DIEGO	CALTE	RNIA	92123
(Address)	(City)		(State)	-0 CO	(Zip Code)
CHECK ONE:				2004	
Certified Public Accountant			WOV 2 9	Σ00₩	
☐ Public Accountant					
☐ Accountant not resident in U	nited States or	any of its posses	ssions.		
	FOR OFFI	CIAL USE OF	NLY	//	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

## OATH OR AFFIRMATION

Į,	HOWARD B. LEVENSON		, swear (or affirm) that, to the best of
my k	nowledge and belief the accompanyi WESTERN FINANCIAL CORPOR		nd supporting schedules pertaining to the firm of
of _	SEPTEMBER 30	, 20_04	, are true and correct. I further swear (or affirm) that
neith	er the company nor any partner, pro		or director has any proprietary interest in any account
class	ified solely as that of a customer, exc	ept as follows:	
	NO EXCEPTIONS		
		1	Journal B. Lyvenson
		A	Signature
	•		
			CHAIRMAN AND CEO Title
	·		
	Notary Public		
	•		
	report ** contains (check all applicat a) Facing Page.	ole boxes):	
	<ul><li>b) Statement of Financial Condition.</li></ul>		
	c) Statement of Income (Loss).		··
	<ul><li>(d) Statement of Changes in Financia</li><li>(e) Statement of Changes in Stockhol</li></ul>		' or Sala Branciatora' Canital
	f) Statement of Changes in Liabilities		
	g) Computation of Net Capital.		
	<ul><li>h) Computation for Determination o</li><li>i) Information Relating to the Posse</li></ul>		
			e Computation of Net Capital Under Rule 15c3-3 and the
	Computation for Determination o	f the Reserve Requireme	ents Under Exhibit A of Rule 15c3-3.
	<ul> <li>(k) A Reconciliation between the aud consolidation.</li> </ul>	ited and unaudited State	ments of Financial Condition with respect to methods of
<b>⊠</b> K (	(1) An Oath or Affirmation.		
	m) A copy of the SIPC Supplemental		
□ (	n) A report describing any material in	adequacies found to exis	t or found to have existed since the date of the previous audit.
**F0	or conditions of confidential treatmen	t of certain portions of t	his filing, see section 240.17a-5(e)(3).
	ATE OF CALIFORNIA		
COI	JNTY OF SAN DIEGO		<del>-</del>
SH	BSCRIBED AND SWORN TO BEF	OPE ME ON THIS 🗻	24 LL DAY OF NOVEMBER 2004
300	SSCRIBED AND STORM TO BETT	SKE TIE OK III 13	A DAT OF NOVERBER 2004
(	I amela .	Maggel	
PA	MELA J. CHAPPELL, NOTARY	PUBEIC //	PAMELA J. CHAPPELL Commission # 1377806
			Notary Public - California 🗧
			San Diego County  My Comm. Expires Oct 31, 2006
			IVIY CONTINUADIOS STORY

Audit Report in conformity with Rule 17a-5 of the Securities and Exchange Commission Year ended September 30, 2004

**AVAILABLE FOR PUBLIC INSPECTION** 

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#### Independent Auditors' Report

Board of Directors and Shareholders Western Financial Corporation

We have audited the accompanying statement of financial condition of Western Financial Corporation as of September 30, 2004. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the accompanying statement of financial condition referred to above presents fairly, in all material respects and in the form prescribed by the Securities and Exchange Commission, the financial position of Western Financial Corporation as of September 30, 2004, in conformity with accounting principles generally accepted in the United States of America.

The accompanying statement of financial condition is presented under Rule 17a-5(e)(3) of the Securities and Exchange Commission, and is open for public inspection.

November 8, 2004 San Diego, California Blum and Clark Accountancy Group

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## STATEMENT OF FINANCIAL CONDITION SEPTEMBER 30, 2004

### **ASSETS**

	A	llowable	Non-	Allowable		Total
CURRENT ASSETS:  Cash  Accounts receivable	\$	65,658 36,174	\$		\$	65,658 36,174
Total assets	\$	101,832	\$		\$	101,832
LIABILITIES AND STOCKHOLDERS' EQUITY						
LIABILITIES:		ggregate lebtedness	•	Non ggregate ebtedness		Total
Commissions payable and accrued expenses Subordinated notes payable to related party	\$	35,680	\$	60,000	\$	35,680 60,000
Total current liabilities	\$	35,680	\$	60,000	-	95,680
STOCKHOLDERS' EQUITY:						
Common stock, no par value, 7,500 shares auth 3,500 shares issued and outstanding Additional paid-in capital Accumulated deficit	orize	d,				15,000 3,354 (12,202)
Total stockholders' equity						6,152
Total liabilities and stockholders' equity					\$	101,832

#### NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2004

#### Note 1- SUMMARY OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

#### Nature of business

Western Financial Corporation (the "Company") is located in San Diego, California and is a registered broker-dealer with the Securities and Exchange Commission ("SEC"). The Company is a member of the National Association of Securities Dealers, Inc. (the "NASD").

The Company has an agreement with another broker-dealer (the "clearing broker") to clear transactions, carry customers' accounts on a fully disclosed basis and perform record keeping functions and consequently, operates under the exemptive provisions of SEC rule 15c3-3k(2)(ii).

#### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Cash deposits

At times during 2004 the Company had deposits in excess of federally insured limits.

#### Income taxes

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related primarily to differences between the bases of certain assets and liabilities for financial and tax reporting. The deferred taxes represent the future tax return consequences of those differences, which will either be deductible or taxable when the assets and liabilities are recovered or settled.

#### Commission revenue and expense recognition

Commission revenues and related commission expenses are recognized on a trade date basis as securities transactions occur.

#### NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2004

#### Note 2- NET CAPITAL REQUIREMENTS

The Company is subject to the SEC Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Aggregate indebtedness and net capital change from day to day, but as of September 30, 2004, the Company's net capital ratio is approximately .54 to 1. Net capital was \$66,152, aggregate indebtedness was \$35,680, required net capital of \$50,000, and excess net capital was \$16,152.

The company does not carry customer accounts, nor does it hold customer securities or cash. Therefore, it is exempt from Rules 15c3-3 and 17a-13 under the Securities Exchange Act of 1934.

#### Note 3- LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

At September 30, 2004, the Company had four outstanding notes payable to a company that is wholly owned by one of its stockholders. At September 30, 2004, all of the notes had an aggregate carrying value of \$60,000 (7.5% monthly interest), payable at maturity on December 31, 2004. The company paid \$4,588 of interest to the related company.

The subordinated borrowings are covered by agreements approved by the NASD and, as a result, are available in computing net capital under the SEC's Uniform Net Capital Rule. Accordingly, they may be repaid only if, after giving effect to such repayments, the Company continues to meet such net capital requirements and receives NASD approval.

#### Note 4- INCOME TAXES

#### Current taxes

Under corporate tax laws in California, minimum state tax is \$800. The provision for income tax at September 30, 2004 consists of:

Federal	\$ -
State	800
	\$ 800

#### NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2004

#### Note 4- INCOME TAXES (continued)

#### Deferred taxes

The Company has the following loss carryforwards for federal and state that may be offset against future taxable income:

	<b>Operating</b>		<b>Operating</b>	
Year Ended	<u>Loss</u>		Loss	
September 30,	<u>Federal</u>	<b>Expiration</b>	<u>State</u>	<b>Expiration</b>
1000	ф 4 O 4 O	00 20 10	¢ 7.269	00 20 06
1999	\$ 4,848	09-30-19	\$ 7,268	09-30-06
2000	2,474	09-30-20	1,674	09-30-07
2001	744	09-30-21	744	09-30-13
2002	656	09-30-22	-	
2003	2,405	09-30-23	1,605	09-30-13
	<u>\$ 11,127</u>		<u>\$ 11,291</u>	

Realization of deferred tax assets and liabilities are dependent on future earnings, if any, the timing and amount of which is uncertain. Accordingly a valuation allowance, in an amount equal to the net deferred tax asset as of September 30, 2004 has been established to reflect these uncertainties. The deferred tax asset, arising from the difference between cash basis reporting for income tax purposes and accrual basis reporting for financial reporting purposes, before valuation allowances is approximately \$2,300. The federal net operating loss carryforwards from prior years used this year was \$0. The state of California suspended net operating loss carryforwards for years beginning in 2004 and 2003 and extended the carryforward periods by one and two years respectively.

#### Note 5 - RELATED PARTY TRANSACTIONS

The Company rents its office space from a company owned by one of its principal stockholders under a formal, month-to-month agreement. Rent expense, including utilities, totaled \$60,000 for the year ended September 30, 2004.

The Company receives computer and research services from a company owned by a stockholder's family member whose is also an employee of the company. These services totaled \$22,507 for the year ended September 30, 2004.

### NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2004

## Note 6 - ANTI-MONEY LAUNDERING COMPLIANCE PROGRAM

The Company has adopted an anti-money laundering compliance program as required by the USA Patriot Act of 2001. The program requires management to perform certain procedures, primarily in connection with the opening of new accounts and reviewing questionable activity in all accounts. The company is in compliance with the program.